



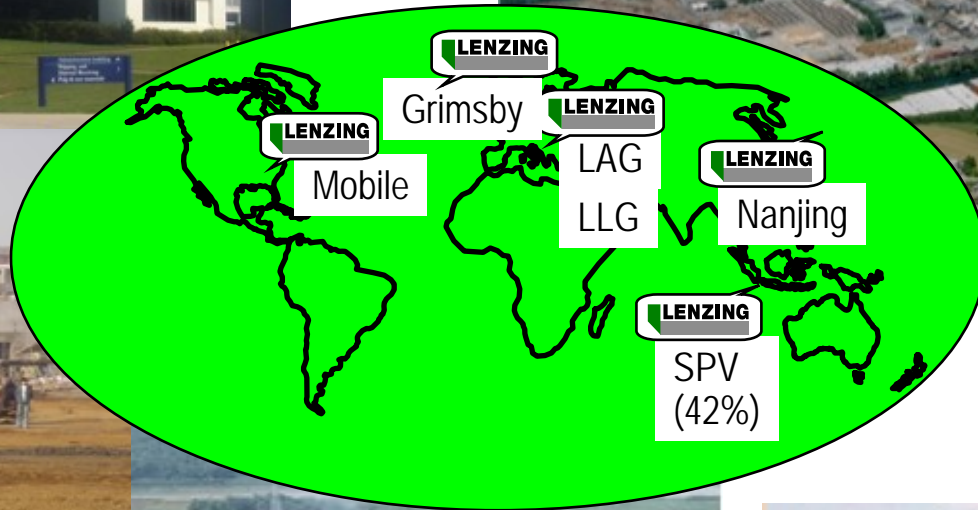
Separation of chemicals as co-products in pulp and fibre processing

Hedda K. Weber

Workshop Biorefinery

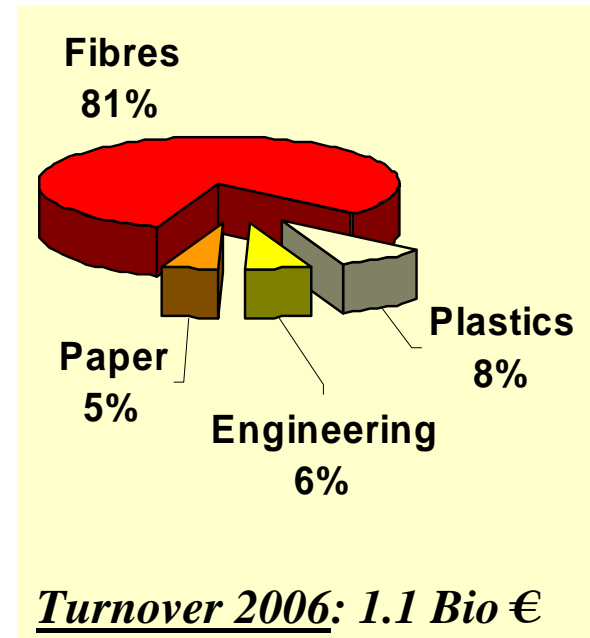
Vienna, October 4, 2007

Diversification & Production Sites in all Economically Important Regions



World leader in cellulose fibre technology

- Production of cellulose fibres: 478 100 t (+5%)
- World market share: 21%
- Turnover: 1100.5 M€
- EBITDA: 170.1 M€
- EBT: 98.6 M€
- Employees: about 5000
- R&D: 16.1 M€ (Frascati)
- Investments: 105.3 M€



(*) ... IFRS;

Largest integrated sulphite pulp and viscose fibre production in the world

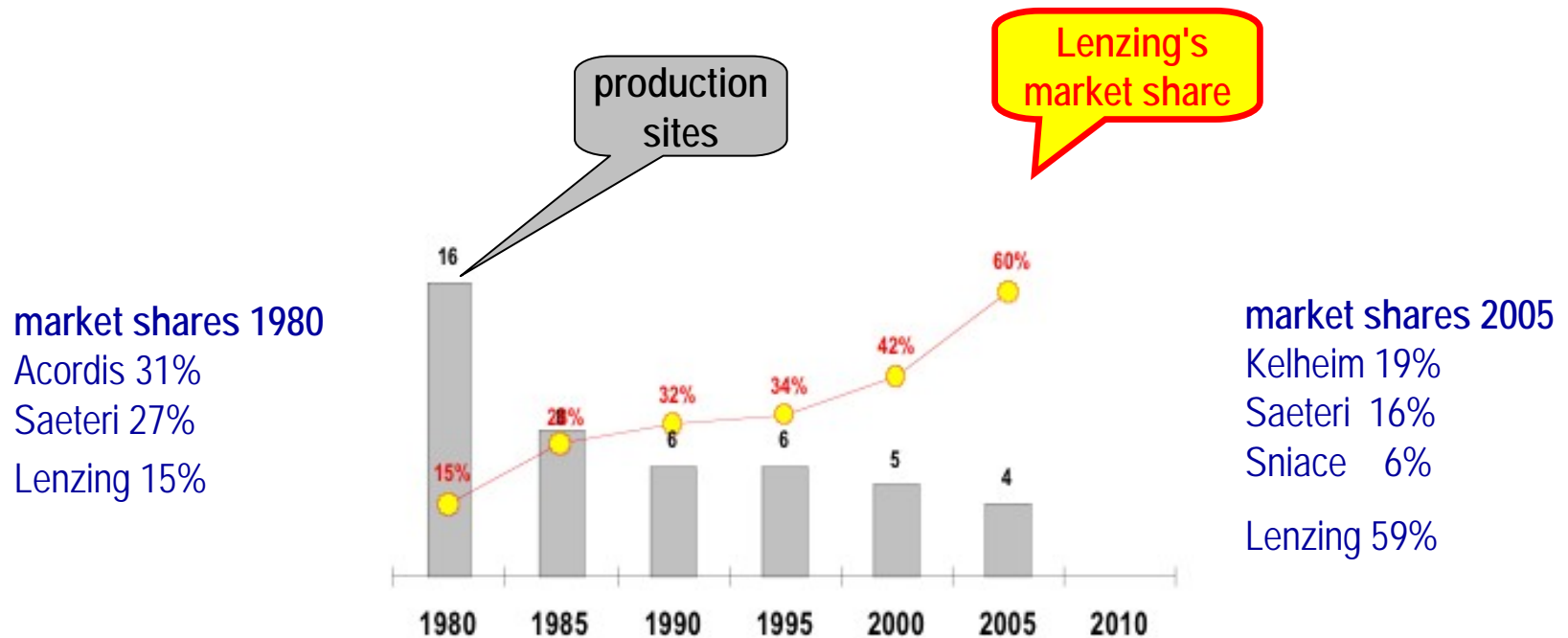
- Business Units
 - Pulp production (incl. chemicals sales)
 - Fibres for textiles & nonwovens
 - Engineering, plastics, paper
- Pulp production: 240,000 t/p.a. air dry
- Fibre production: 225,000 t/p.a.
- Employees: 2,800
- **R & D -**
- the **source of Lenzing's success**
- among the 500 most research-intensive companies within the EU (one of only 10 Austrian companies)
- **headquarter** ⇒ critical mass of researchers
 - about 160 highly qualified co-workers
 - about 40 people from co-operations (Competence Centres, CD-labs, universities)
 - laboratories & pilot plants (~ 20 Mio €)
 - since 1990: > 2500 patents



<http://forschung.lenzing.com>

Lenzing succeeded despite the cut-throat competition because it is

- leading in quality: high-performance and specialty fibres, nonwovens
- market leader: sole supplier of the full product range & regional diversification
- cost leader: integrated production, energy efficiency, by-product utilisation



*viscose and modal, Western Europe

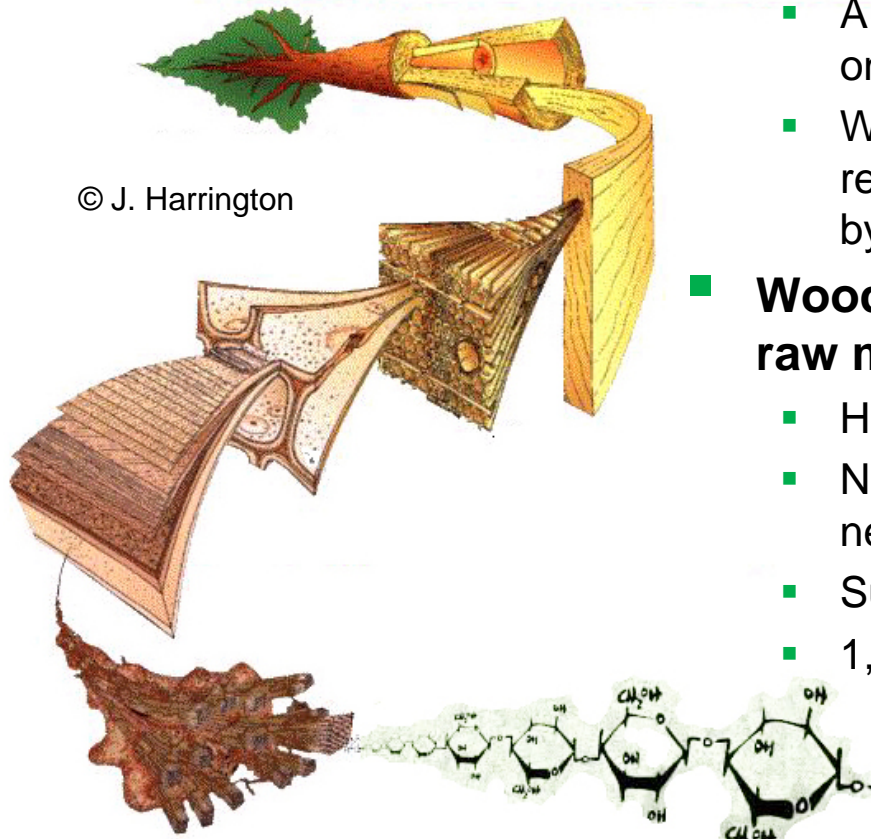
Renewables-based materials, bulk and fine chemicals and the sustainable technologies for their production

The constituents of wood provide structure to the world of plants

- A living tree is the most successful plant on earth
- Wood, a natural high-tech material: a “fibre reinforced polymer composite”, optimised by evolution

Wood is the most abundant renewable raw material on earth

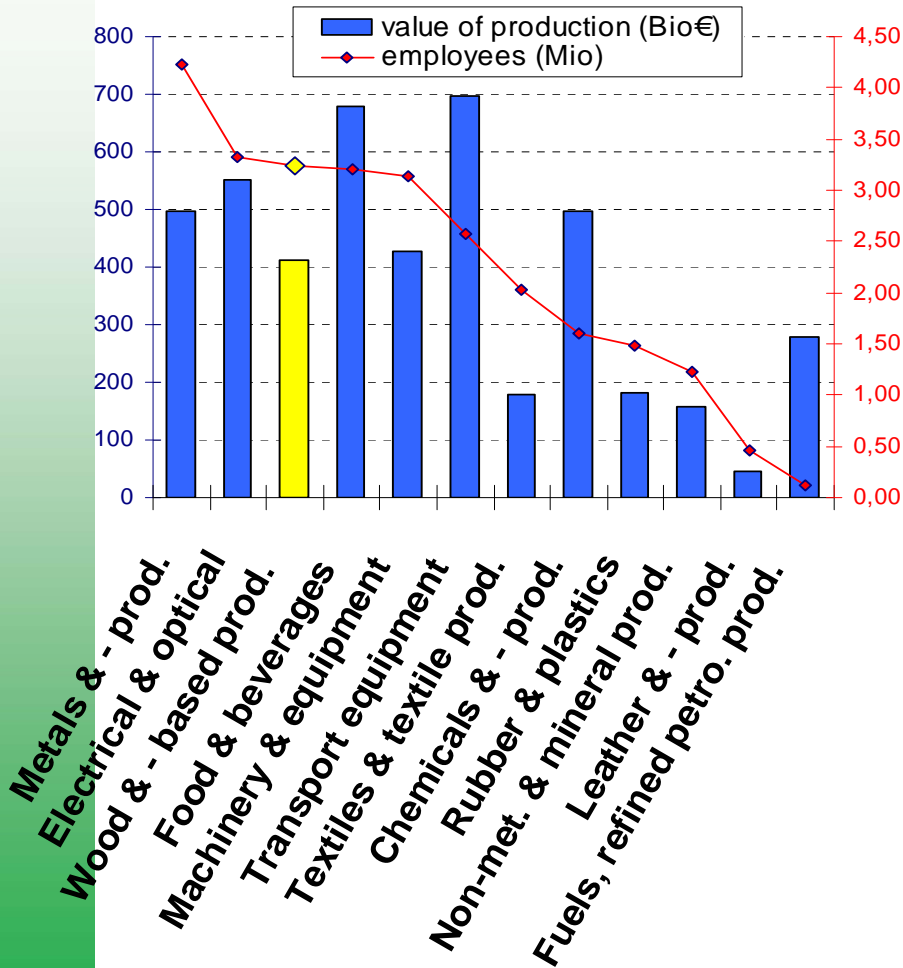
- High productivity on marginal land
- No irrigation, fertilisers and pesticides needed
- Sustainable, cost efficient resource
- 1,7 billion tons p.a. harvested



© J. Harrington

- The forest-based sector is of highest importance for Austria/ Europe

Industrial sectors EU(15) 2001



Europe:

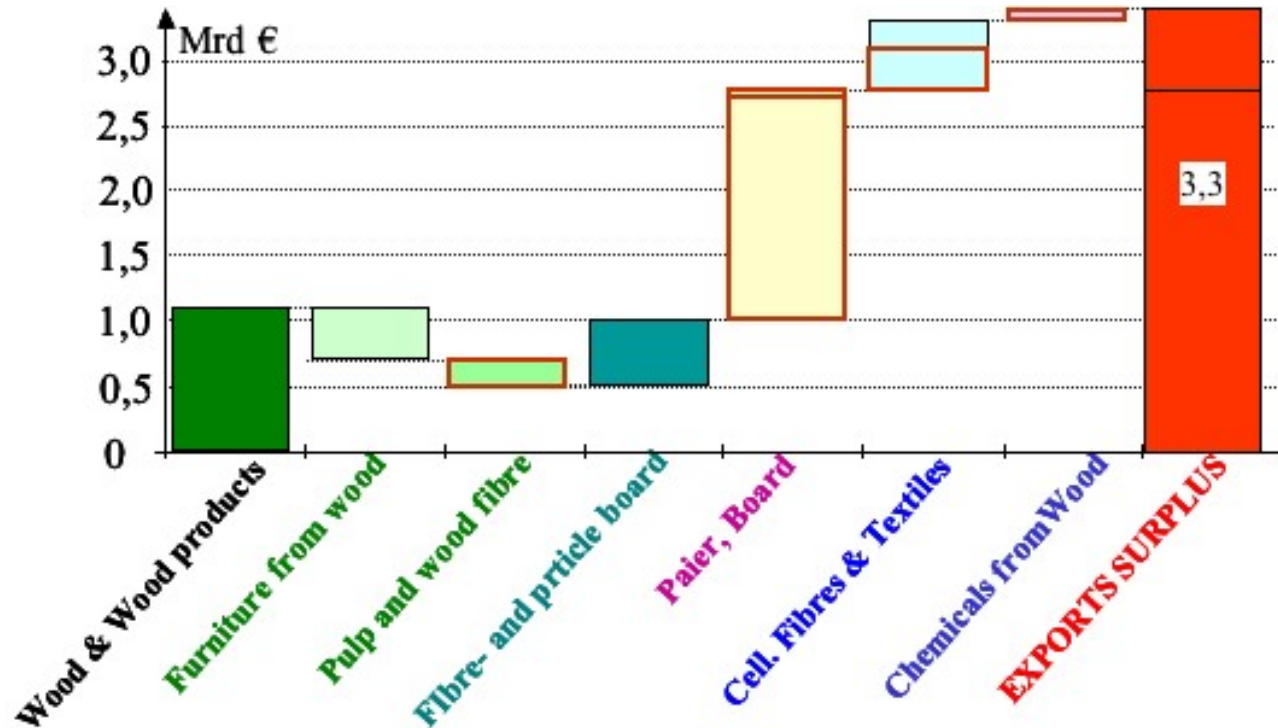
24% of the territory
 3rd in employment: 3.5 million persons
 12 million forest owners
 Production value: ~ € 400 billion
 Share of EU-manufacturing: 8%
 (comparable to automotive, textile, food, and chemical industries)

Austria:

47% of the territory
 Employment: 250,000
 Production value: € 10 billion
 Contribution to GNP: 4.3%
 Export rate: 70%
 Export surplus: € 3.31 billion

WOOD ... Important for the Balance of Austrian Payments

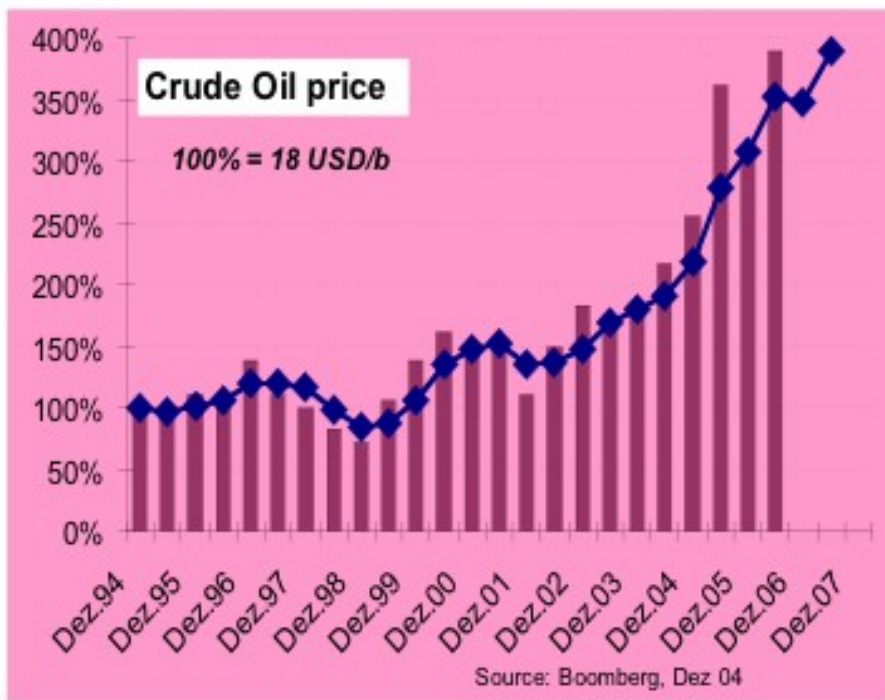
- Next to tourism* the utilisation of wood is the most important contributor to the export surplus
 - ... mainly from chemical processing
 - ... about 15% by LAG and the Austrian companies subsequently processing the LAG materials



(*) Tourism: 3.7 Mrd €; 2004 (Statistik Austria, FPP, supplemented by estimates)

... New Conditions for Competition

- An essential change in the behaviour of the consumers is expected because of the continuously increasing oil prices:
 - materials from wood and cellulose
 - chemicals based on wood
 - energy & fuels based on wood



- Wood and its ingredients are too valuable to be wasted as primary energy source
 - utilising cellulose as a material offers added value!
 - beforehand fractionation of the wood is sensible!

The final products are
technology-intensive!

capital-intensive !

labour-intensive!

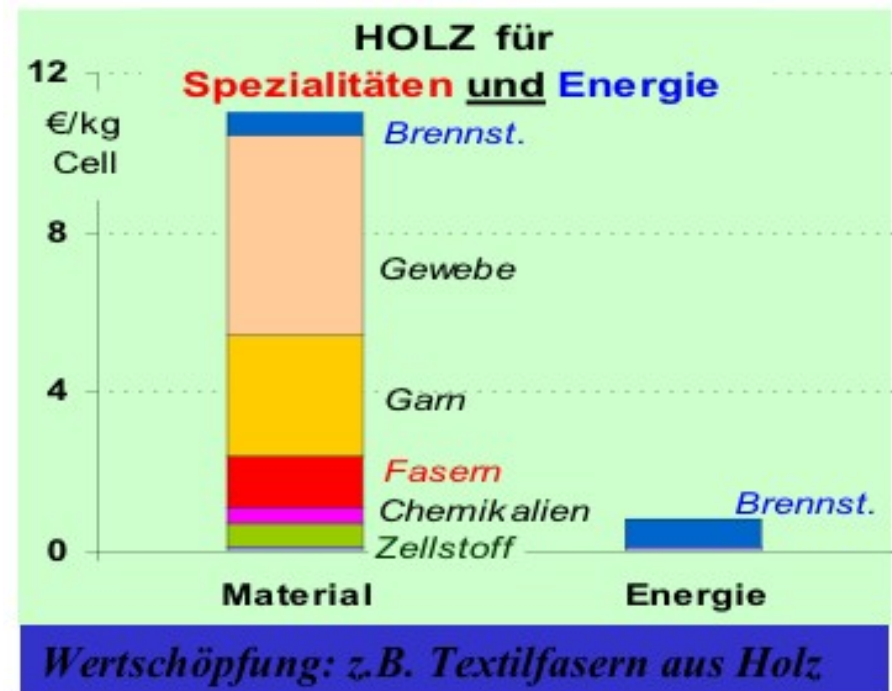
export-intensive!

Lignin:

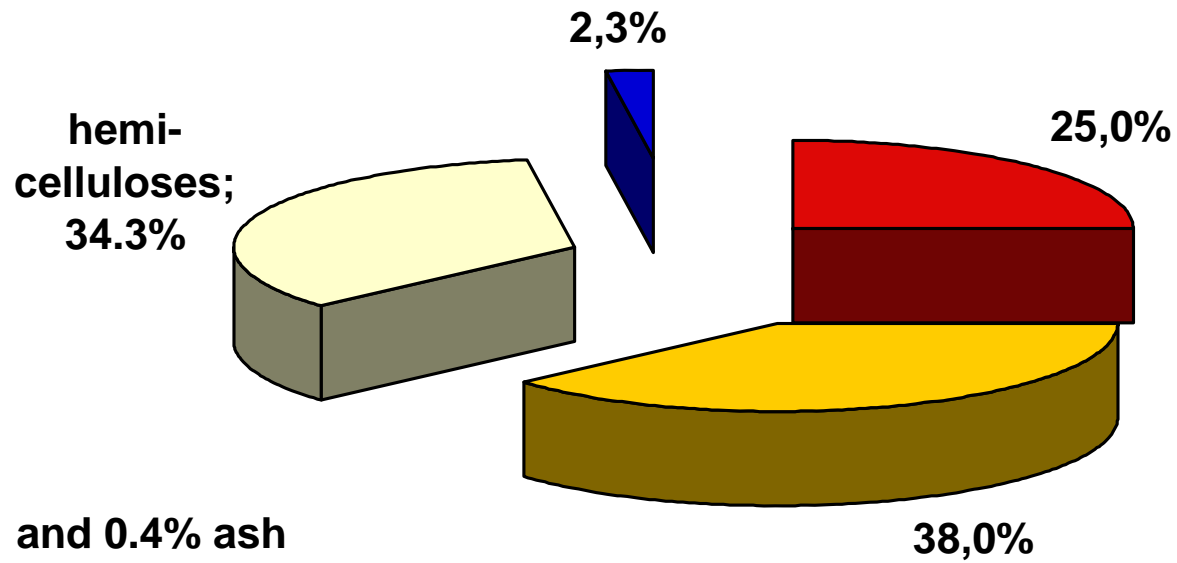
calorific value 25 – 26 MJ/kg
(aromates)

Cellulose, hemicelluloses:

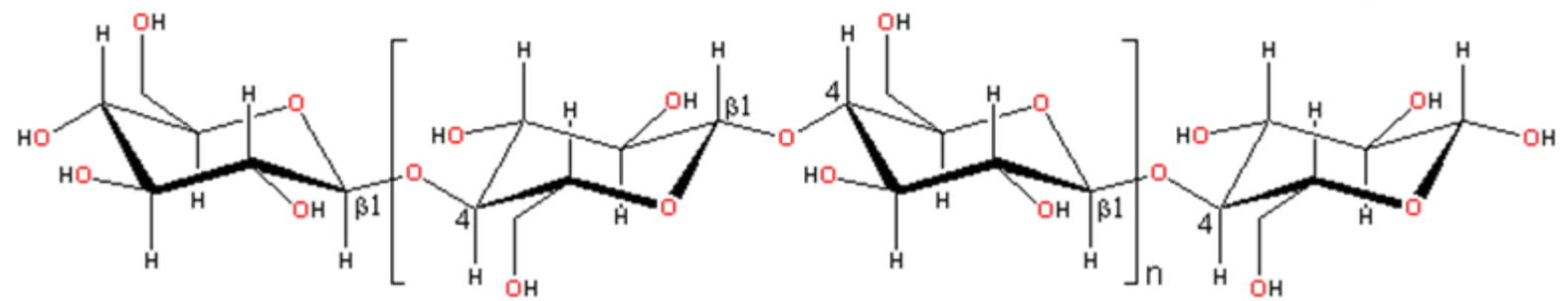
calorific value 16 – 18 MJ/kg
(hydrocarbons)



Composition of Beech Wood



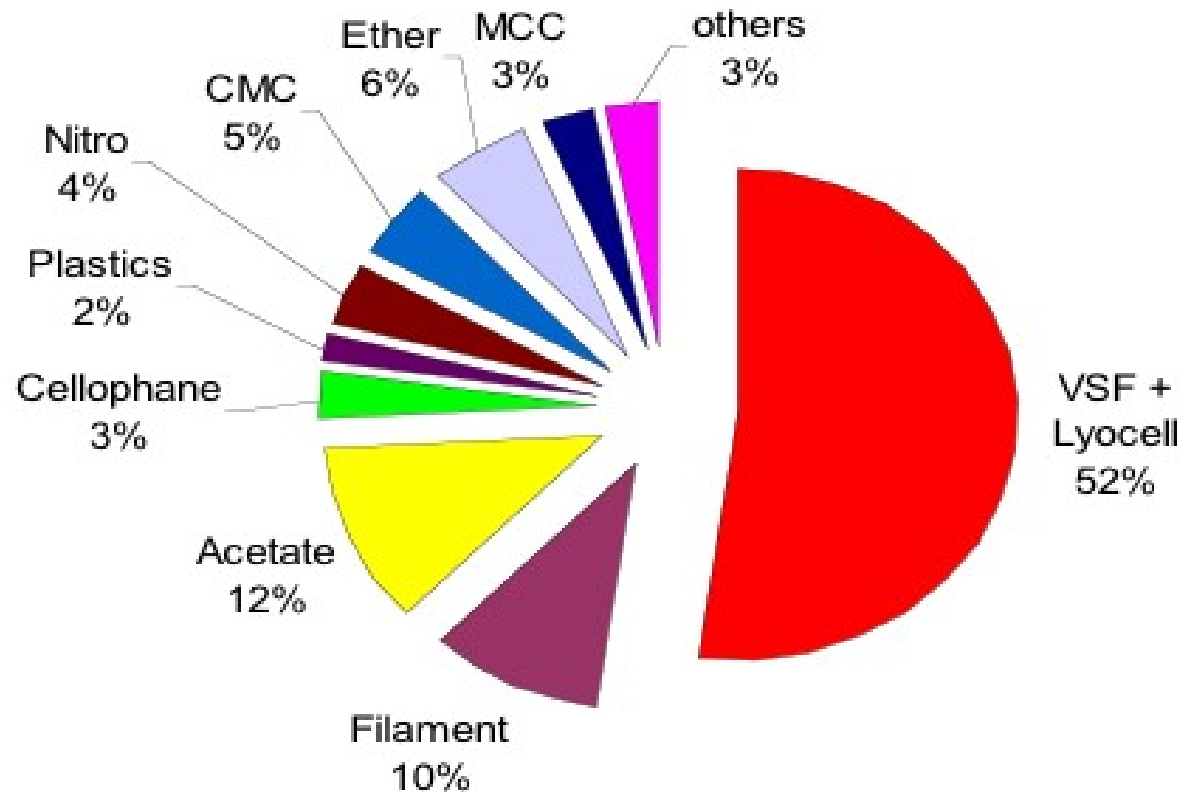
Cellulose: Simple Structure - Sophisticated Function LENZING



- The fibre forming compound in the high performance composite wood
- Multifunctional molecule, polymorph
- Its versatility concerning structure and properties: unattainable by synthetic polymers



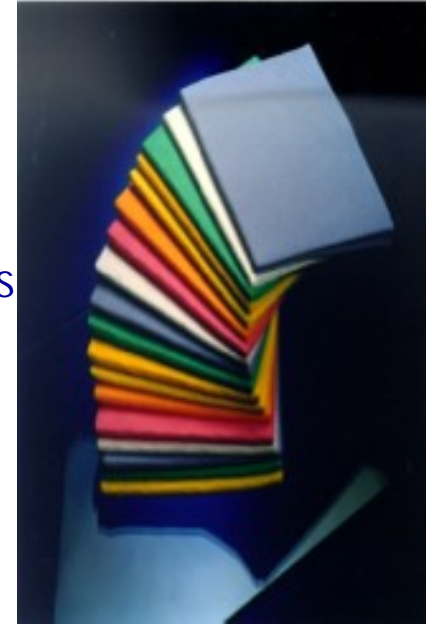
- Consumption of dissolving pulp: about 4 Mio t (worldwide)
 - materials & chemicals

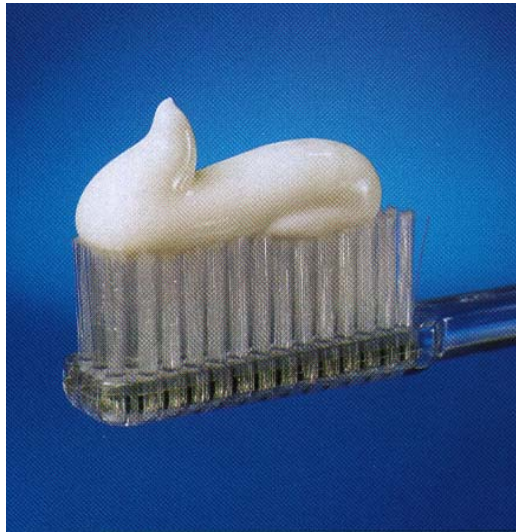


... Materials: e.g. Cellulose fibres

- Sanitary, textile and technical applications
- Unmatched properties:

physiologically compatible,
hydrophilic, water absorbing
slow growth of microorganisms
chemically stable
chemically reactive (dyeing, refining, derivatising)
special visual appearance and feel: soft, smooth, brilliant colours
mechanically and thermally stable, do not melt, ...





Thickening
cosmetics,
food



Structural viscosity
oil production

Gelatinising
food

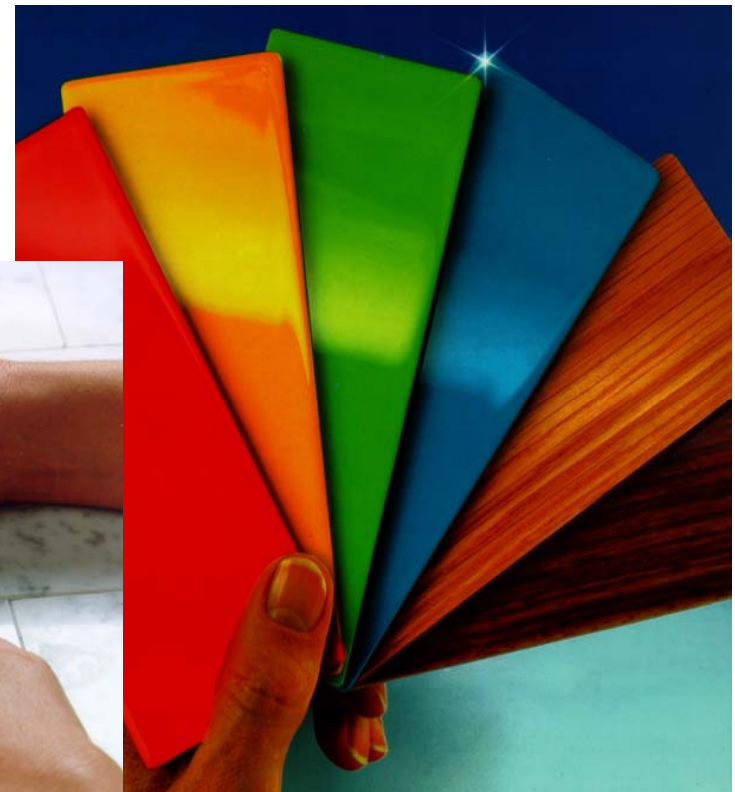
Glueing
paper production



- Organic Esters:
CELLULOSE ACETATE
 - rayon, photographic films, glasses frames, cigarette filters

- Inorganic Esters:
NITROCELLULOSE
 - brilliant print colours and high-grade varnishes for wood, metals or paper, nail polish

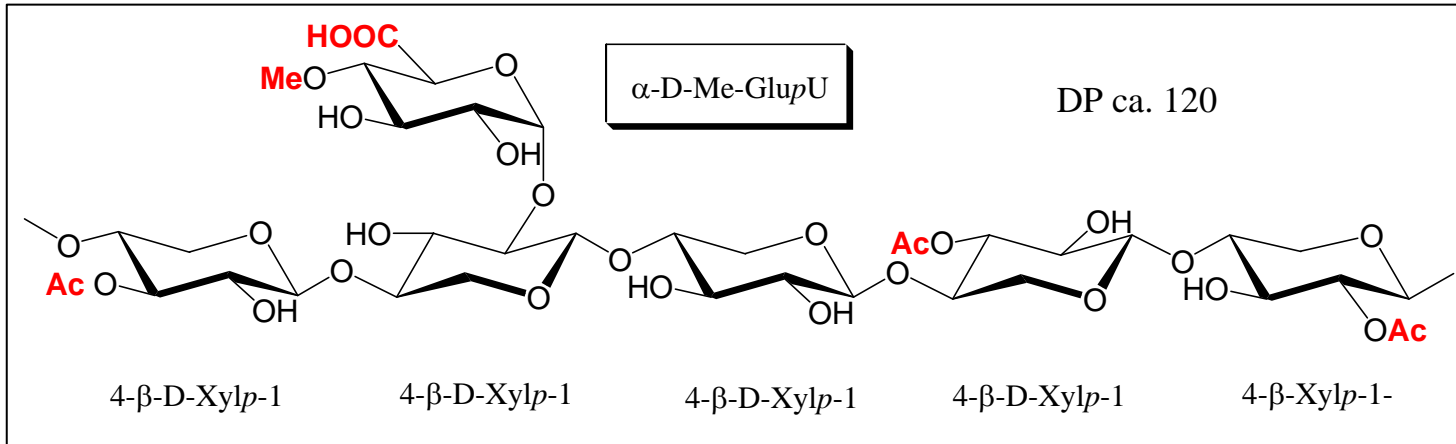
surface activity
impact strength,
brilliant colours,
transparency



- Hemicellulose sources:
 - wood (pulp & paper production)
 - oat spelts & other agricultural waste
 - brewery waste
 - ...
- To date use of hemicelluloses limited
- **Hemicelluloses and rare sugars** (20 to 30% of the wood) are dissolved in the process liquors of the pulp production



Hemicellulose from TMP Spent Liquor (STFI)



- Structure of xylan from beech wood (*Fagus sylvatica*) ↑
- During pulping xylan is degraded to xylose (and other compounds).
- Xylose is reduced to xylitol and used as an artificial sweetener, for preventing caries, as a humectant (nasal wash) ↓



- Bread baking
 - dietary fibre
 - thickener



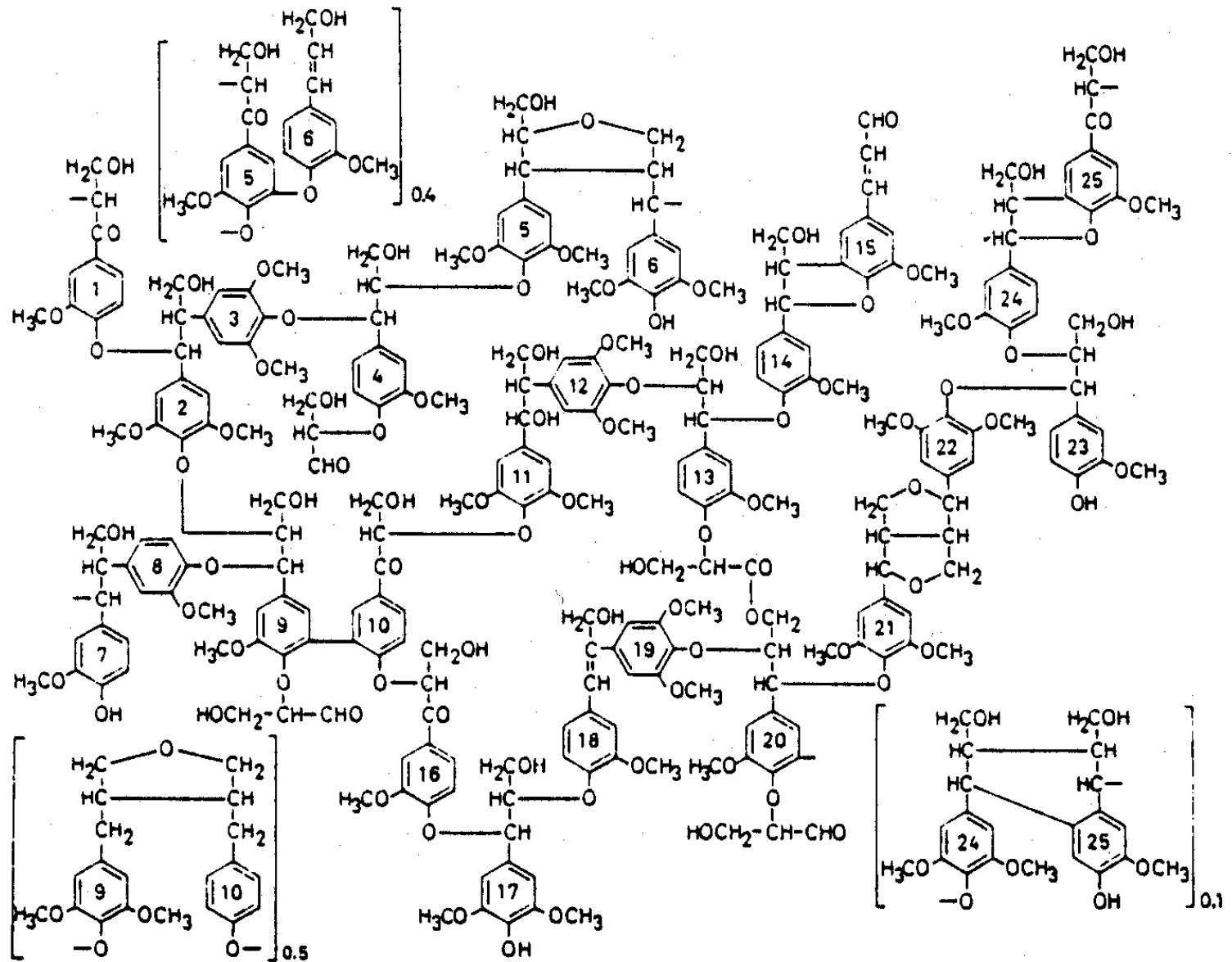
- Medicine (mostly xylan sulphate)
 - inhibits blood coagulation
 - inhibition of tumour cell attack (->anti- HIV)
 - stimulates immune system

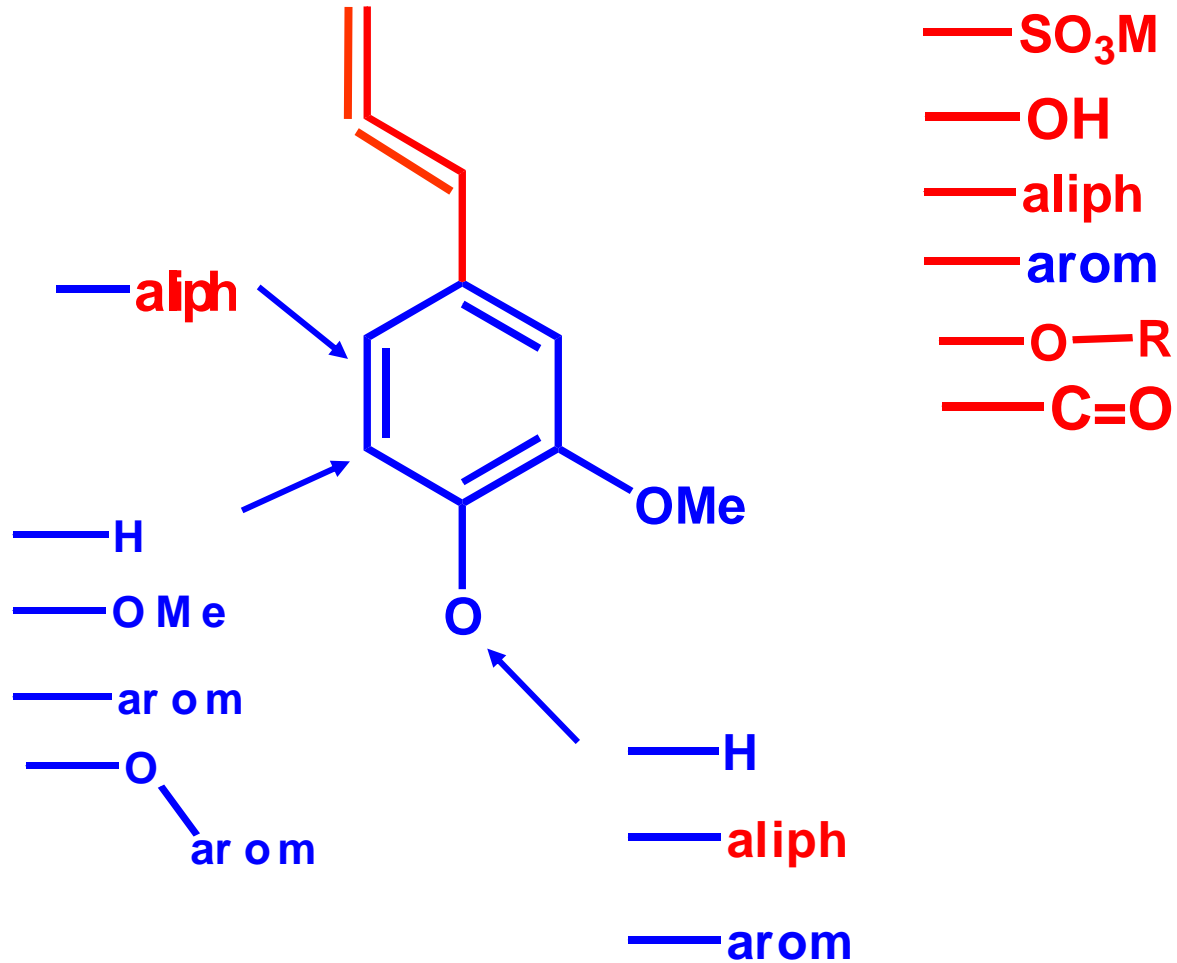
- Pharmaceuticals
 - excipients

- Cosmetics

- hydrogels
- „bioplastics“/films
- xylo-oligosaccharides
- paper additive
- additive in construction
- chemicals
 - butanol
 - acetone
 - fatty acids
 - furfural
 - xylose
 - xylitol

Lignin Structure of Beech Wood Proposed by Nimz

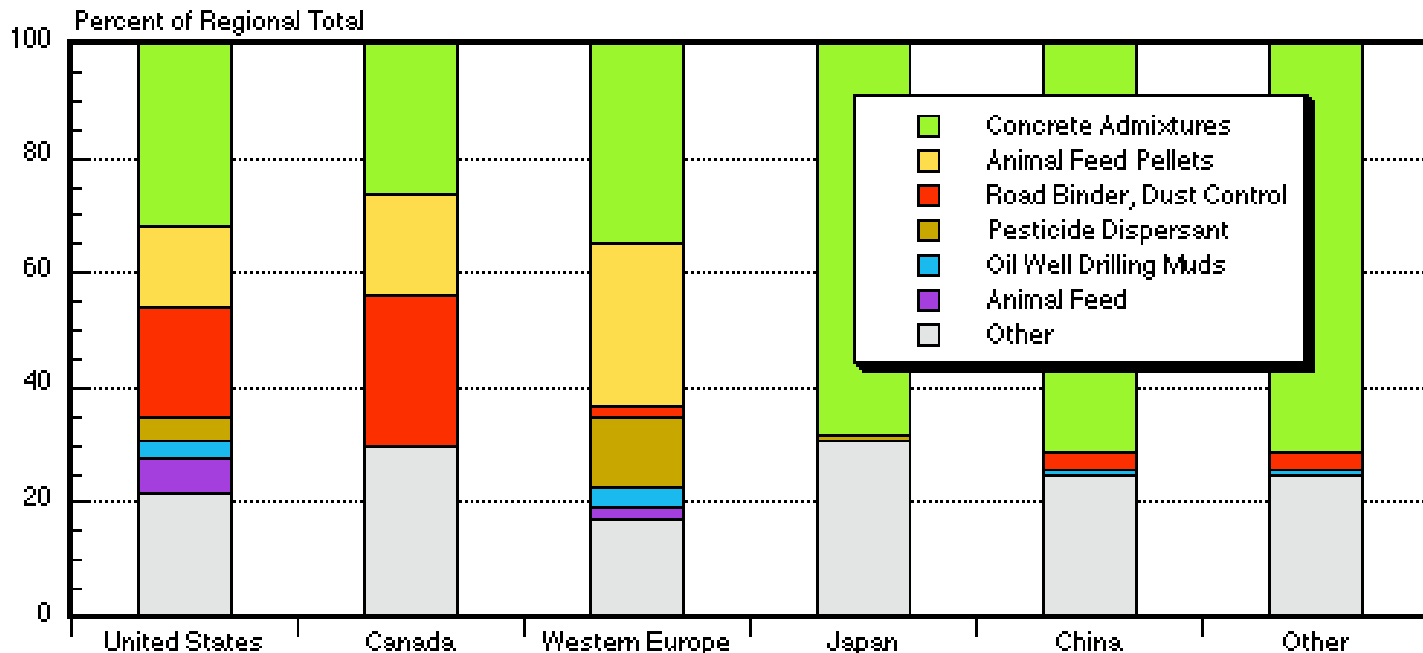




Utilisation of Lignosulphonates

- Mixture of sulphonated lignins, sugars, sugar acids & inorganics
- Mixture is complex & variable, water soluble, anionic, surface active
- Dispersing, wetting, binding and sequestering properties
- Canada, W-Europe, China net exporter, US & Japan net importers
- World production value (2004) about 500 Mio US\$
- No high-price applications

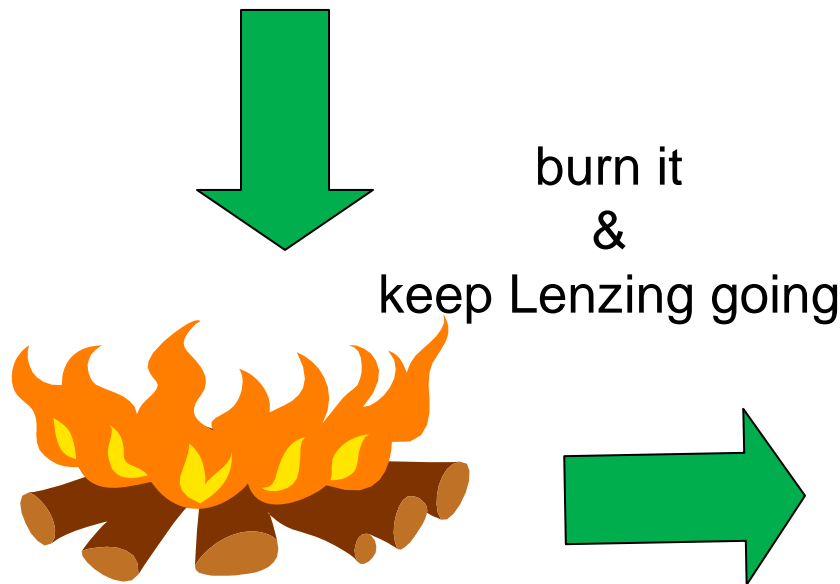
Consumption of Lignosulfonates by End Use—2004



Lignins ...

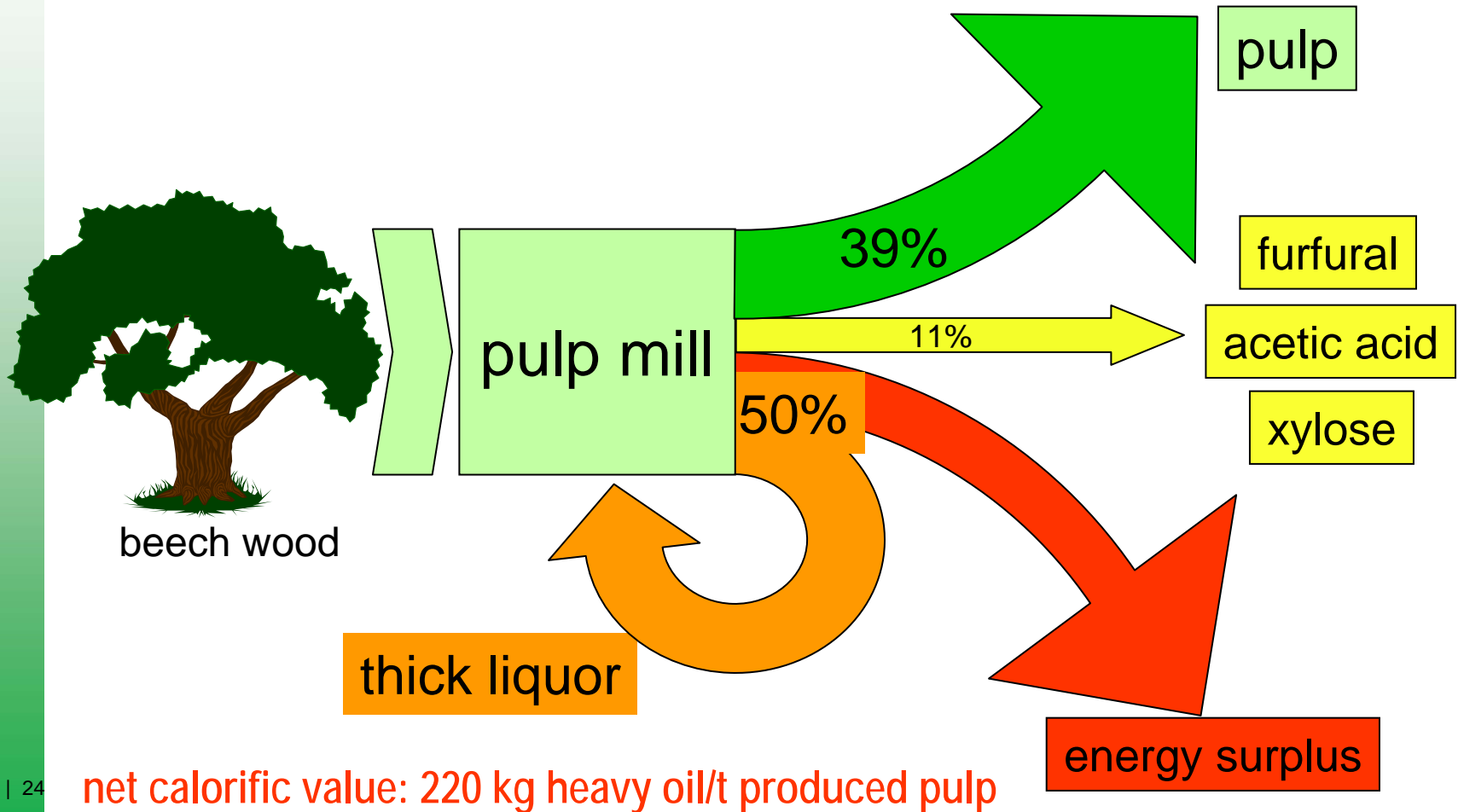
...are the most difficult materials to study
...generally are a nuisance to humans at present

(C&EN / April 2, 2001)

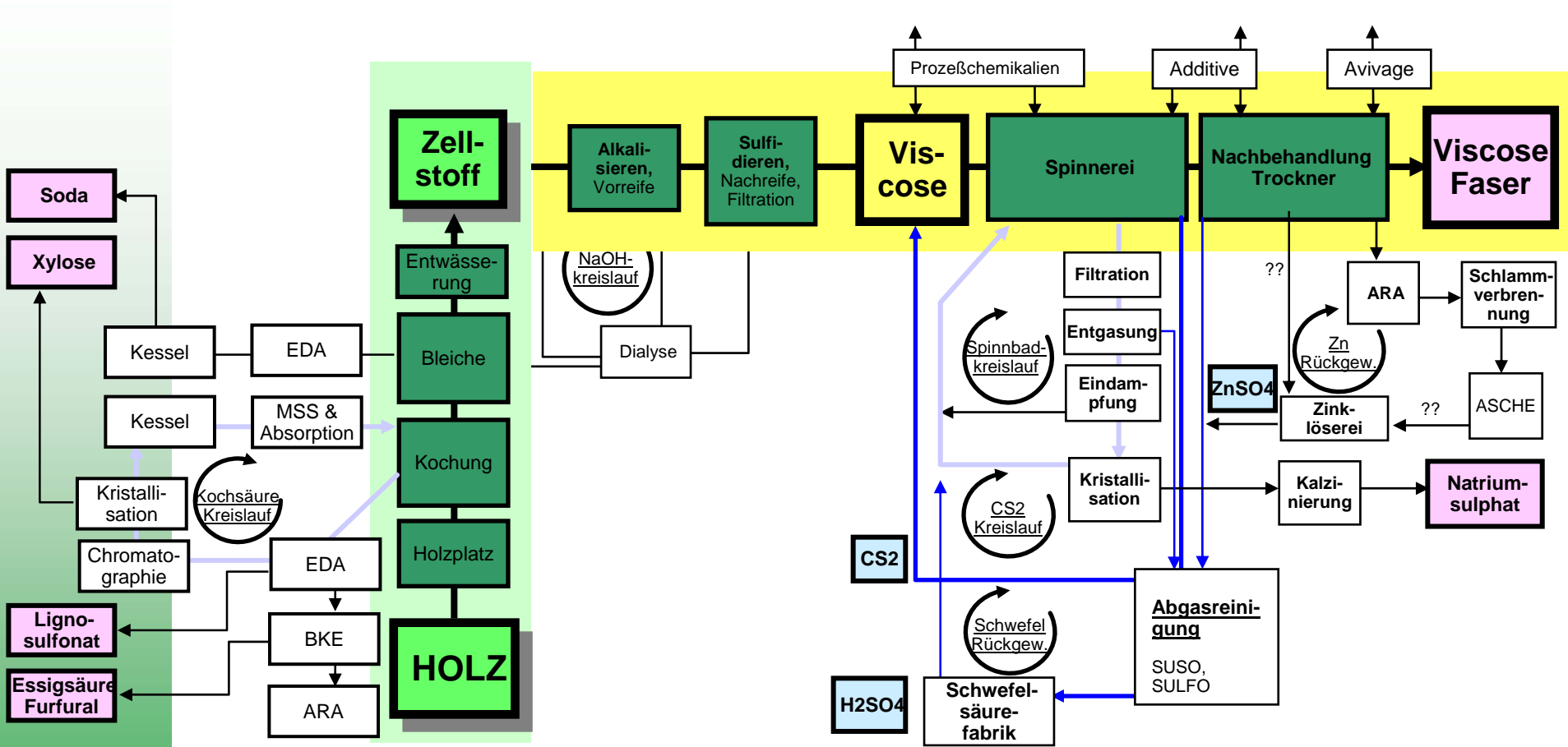


Wood Refinery in Lenzing

- Major product from acidic Mg-sulphite cooking: dissolving pulp (cellulose for man-made cellulose fibres)
- 25% higher wood yield - fine chemicals based on hemicelluloses
- Export of energy surplus from the LS-combustion



Fibre Production in Lenzing



- No substitution of process possible
- Closed loop operations allow only limited changes
- The process lyes are very crude mixtures with unpleasant pH-values
 - separation very tricky
 - microorganisms/enzymes very unhappy
- Wood supply
 - competition of wood as fuel
 - federal/provincial funding of wood (chips) as fuel
- Better use of inorganics?

Top 12 Potential Biobased Chemicals



- 1,4-Dicarboxylic acids (succinic-, fumaric- & other)
- 2,5-Furandicarboxylic acids
- 3-Hydroxypropionic acid
- Aspartic acids
- Aldonic acids
- Glutamic acids
- Itaconic acid
- Levulinic acid
- 3-Hydroxybutyrolactone
- Glycerine
- Polyols (sorbitol, xylitol, arabitol)

- Lenzing will widen its wood refinery concept
- This will be done in co-operation with the Competence Centre WOOD (currently Kplus - from 2008 a K1-centre)
- Focus will be on hemicellulose utilisation
- The question about inorganics will be addressed
- There will always be a careful evaluation of materials use versus energetic use



- FFG, Austrian & Upper Austrian Government that they will support our wood refinery concepts.
- Haio Harms for introducing me to the wood refinery concept, his generous gifts of transparencies - if needed and his general support.

Topliste potentieller biobasierter Basischemikalien

Biomasse \Rightarrow Plattform \Rightarrow Building Blocks \Rightarrow sekundäre
Chemikalien \Rightarrow Zwischenprodukte \Rightarrow
Produkte/Anwendungen

- ca. 300 Chemikalien
- Kriterien:
 - Rückführung zu welcher Plattform & Einschätzung d. Effizienz
 - chemische Funktionalität (einfach/mehrfach)
 - Zahl und Zugang möglicher chemischer Folgeprodukte
 - wenn vorhanden: gegenwärtige Nutzung und Potential
 - Stand der Forschung und Erfolgsaussichten
 - Beziehung zur Chemie fossiler Brennstoffe
 - Abschätzung des allgem Marktpotentials & Potential als Supercommodity (Basischemikalie mit potentieller Mehrmillionen-Tonnage)